

OFFER

HANSE588

Dealer:	Croatia Yachting d.o.o.	Offer no.		Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Subject	Hanse 588 Charter Edition	Currency:	€
	EU VAT ID: HR08633766175	Hull no.		Exchange rate:	1
Customer:		Engine type		VAT:	0%
		Engine no.		Discount:	15.00%
		Length		Add. Discount:	0.00%
Date:	03.03.2022	Year		Total Discount:	15.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Price ex. VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H588.22	as per standard specification					575,900.00 €	575,900.00 €	1	15.00%	489,515.00 €	489,515.00 €
	Packages										
XW2000	B&G Navigation Package					18,190.00 €	18,190.00 €	1	15.00%	15,461.50 €	15,461.50 €
XF2000	2 instrument pods (1 per helm station)							1	15.00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	15.00%		
XF2213	2 B&G Triton² multifunction displays, 1 per helm station							1	15.00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60							1	15.00%		
XF4030	2 B&G Zeus³S 9" chart plotter, 1 per helm station							1	15.00%		
XF5000	B&G Autopilot with Triton² control unit with WR10 remote control and Precision 9 compass							1	15.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	15.00%		
XW3000	Cruising Package					23,090.00 €	23,090.00 €	1	15.00%	19,626.50 €	19,626.50 €
XC9062	Helmsman footrests (free mountable)							1	15.00%		
XC9080	4 additional cleats, midship, retractable (2 each side)							1	15.00%		
XC9100	Delta-anchor 40 kg, galvanized with 60 m galvanized chain							1	15.00%		
XE1102	Backstay tensioner, hydraulic							1	15.00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	15.00%		
XG3101	Bowthruster, 24 V, retractable, incl. battery							1	15.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	15.00%		
XH2201	Inverter/charger, 12 V / 2600 W - 100 A, incl. AC panel (only with XH1001)							1	15.00%		
XH5030	Water akku for pressure equalization							1	15.00%		
XV9420	Wind indicator							1	15.00%		
XV9450	Flagpole							1	15.00%		
XV9901	8 fenders							1	15.00%		
XV9902	4 mooring lines							1	15.00%		
XV9910	Add. winch handle							1	15.00%		
XV9950	HANSE maintenance kit							1	15.00%		
XW5000	Comfort Package					10,990.00 €	10,990.00 €	1	15.00%	9,341.50 €	9,341.50 €
XC9032	Courtesy lights in cockpit							1	15.00%		
XC9051	Electrical deck wash pump, mounted in bow area with outlet on deck							1	15.00%		
XC9300	2 vents for coach roof hatches							1	15.00%		
XL9001	Courtesy lights in saloon							1	15.00%		
XL9003	Indirect lights in saloon and cabins							1	15.00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	15.00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and fwd cabin							1	15.00%		
XN2500	Cockpit cushions (colour selection)							1	15.00%		
XV9010	Blind set with flyscreens for deck hatches							1	15.00%		
XV9060	Blinds for hull windows							1	15.00%		
XV9080	Blinds for side coach roof windows							1	15.00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		990.00 €	990.00 €	1	15.00%	841.50 €	841.50 €
	LAYOUT & INTERIOR										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head with shower - convertible by a removable bulkhead into a single cabin		X			6,690.00 €	6,690.00 €	1	15.00%	5,686.50 €	5,686.50 €
XL3001	C1: Saloon with full functional island galley and dining area on stb and lounge area with chart table on port		X			3,190.00 €	3,190.00 €	1	15.00%	2,711.50 €	2,711.50 €
XL5002	E2: 2 aft cabins with VIP cabin on port incl. "Queen size" bed and guest cabin with separate head and double berth on stb, with storage space		X			3,890.00 €	3,890.00 €	1	15.00%	3,306.50 €	3,306.50 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		X			2,590.00 €	2,590.00 €	1	15.00%	2,201.50 €	2,201.50 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1103	Furniture - Canadian Chestnut		X			7,690.00 €	7,690.00 €	1	15.00%	6,536.50 €	6,536.50 €
XM1202	Floorboard - Noce Nero		X			1,390.00 €	1,390.00 €	1	15.00%	1,181.50 €	1,181.50 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X			1,590.00 €	1,590.00 €	1	15.00%	1,351.50 €	1,351.50 €
XN2400	Sun bed cushions on coach roof (colour selection)			X		2,190.00 €	2,190.00 €	1	15.00%	1,861.50 €	1,861.50 €
	DECK & OUTSIDE EQUIPMENT										
XC1300	Teak on side deck			X		23,090.00 €	23,090.00 €	1	15.00%	19,626.50 €	19,626.50 €
XC1333	Teak on helmsman seats (only with XC9060)			X		890.00 €	890.00 €	1	15.00%	756.50 €	756.50 €
XC3004	2 cockpit tables, aluminium foot with teak tops, electrically lowerable into sunbed incl. upholstery		X			4,290.00 €	4,290.00 €	1	15.00%	3,646.50 €	3,646.50 €
XC5102	2 LEWMAR 65 EST EVO electrical halyard winches with automatic fuse (only with XH1001)			X		8,790.00 €	8,790.00 €	1	15.00%	7,471.50 €	7,471.50 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		2,490.00 €	2,490.00 €	1	15.00%	2,116.50 €	2,116.50 €
	RIG & SAILS										
XE1001	Mast, anodized aluminium with manual inmast furling system (only with XE3001, XE3005 or XE3010)		X			4,390.00 €	4,390.00 €	1	15.00%	3,731.50 €	3,731.50 €
XE3001	QUANTUM Blue Water Dacron sails - full battened, main and jib (with XE1001 and XE1010 no		X			3,290.00 €	3,290.00 €	1	15.00%	2,796.50 €	2,796.50 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG3101	Bowthruster, 24 V, retractable, incl. battery			X		14,190.00 €	14,190.00 €	1	15.00%	12,061.50 €	12,061.50 €
	EQUIPMENT										
XH2102	Generator 10000i, 8,0 kW / 0 - 9,0 kVA, incl. maintenance kit			X		21,990.00 €	21,990.00 €	1	15.00%	18,691.50 €	18,691.50 €
XH4511	Air conditioning, 40.000 BTU, 4 units: 2 saloon, fwd cabin, aft cabin, incl. 2nd shore power			X		21,890.00 €	21,890.00 €	1	15.00%	18,606.50 €	18,606.50 €
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		790.00 €	790.00 €	1	15.00%	671.50 €	671.50 €
	LIST PRICE:									764,470.00 €	764,470.00 €

TOTAL DISCOUNT:	15.00%	114,670.50 €	114,670.50 €
TOTAL PRICE:		649,799.50 €	649,799.50 €

Additional components:	Price ex VAT						
Transport Greifswald - Umag	13,450.00 €	13,450.00 €	1	0.00%	13,450.00 €	13,450.00 €	
Rigging (mast assembly and installation, installation of sails and rails)	1,680.00 €	1,680.00 €	1	10.00%	1,512.00 €	1,512.00 €	
Antifouling (including materials - 2 layers of primer and antifouling)	1,820.00 €	1,820.00 €	1	10.00%	1,638.00 €	1,638.00 €	
Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)	2,360.00 €	2,360.00 €	1	0.00%	2,360.00 €	2,360.00 €	
Final commissioning - test of equipment, Engine PDI, calibration of nav. instruments, cleaning	600.00 €	600.00 €	1	10.00%	540.00 €	540.00 €	
Keel and rudder installation	1,050.00 €	1,050.00 €	1	0.00%	1,050.00 €	1,050.00 €	
Bimini top, stainless steel frame - DARK GREY	3,290.00 €	3,290.00 €	1	0.00%	3,290.00 €	3,290.00 €	
Sprayhood, stainless steel, 3 windows - DARK GREY	2,490.00 €	2,490.00 €	1	0.00%	2,490.00 €	2,490.00 €	
Quick chain counter and anchor windlass control unit and installation	480.00 €	480.00 €	1	0.00%	480.00 €	480.00 €	
LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)	850.00 €	850.00 €	1	0.00%	850.00 €	850.00 €	
Coffee machine (230V)	360.00 €	360.00 €	1	0.00%	360.00 €	360.00 €	
FUSION Radio with bluetooth and 4 speakers(saloon and cockpit) + cockpit remote	1,240.00 €	1,240.00 €	1	0.00%	1,240.00 €	1,240.00 €	
Charter equipment (deck, safety, bedlinen, galley, navigational...)	8,090.00 €	8,090.00 €	1	0.00%	8,090.00 €	8,090.00 €	
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	1,250.00 €	1,250.00 €	1	0.00%	1,250.00 €	1,250.00 €	
JABSCO electrical toilet pumps, sea water flush in B3, C2, D1(3 pcs)	1,930.00 €	1,930.00 €	1	0.00%	1,930.00 €	1,930.00 €	
Folding passarelle	860.00 €	860.00 €	1	0.00%	860.00 €	860.00 €	
A2 crew cabin with 2 bunk beds, sink and marine toilette	3,650.00 €	3,650.00 €	1	0.00%	3,650.00 €	3,650.00 €	
LIST PRICE:					809,920.00 €	809,920.00 €	
TOTAL DISCOUNT:						115,080.50 €	115,080.50 €
TOTAL PRICE:						694,839.50 €	694,839.50 €

Notes:			
Payment conditions:	40,000 € + VAT upon order 90,000 € + VAT latest 12 weeks before start of production Balance latest three weeks before production end		
Payment method:	IBAN: HR46 2407 0001 1004 8508 0 SWIFT: OTPVHR2X at OTP Banka Hrvatska d.d.		
Delivery:			
Offer valid till:	7 days		
Additional notes:	VAT is not included! The offer is valid for Croatia Yachting charter management fleet only! The boat will be displayed at the CBS and BBS 2024		

03.03.2022

(Date) (Place)

(Signature)

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